



BOXCLEVER COMPANY PROFILE

Company Structure

BOXCLEVER is a brand that:

- Operates a rental fleet of storage and converted shipping containers
- Is a wholesaler of new, pre-owned and export quality marine shipping containers
- Provides solutions utilising converted shipping containers, on a project by project basis, to government, municipalities, non-organisations (NGOs) and large corporate companies involved in both service delivery and social development projects.

We pride ourselves on the quality of our products and our service. We're on the cutting edge of design, new technology and skills training, which means we're perfectly positioned to provide efficient and effective solutions to your space problems.

BOXCLEVER's Head Office is in Durban, with depots in Johannesburg and Cape Town. We have representatives in the following countries:

- Angola
- Botswana
- Democratic Republic of the Congo
- Mozambique
- Swaziland
- Zambia
- Zimbabwe.

Our Mission

BOXCLEVER was founded with the sole purpose or mission to add value to society, the communities in which we live and influence, and the economies in which we participate.

We believe that the expectations we exceed today become the seeds for new opportunities in the future, hence our mission statement to add value by doing more than expected, because *exceeding expectations* is the means by which value is added.

Preferred Supplier

BOXCLEVER is the preferred supplier to many small, medium and large multinational companies that operate businesses both in South Africa and in other African countries. Our range of top quality products is visible in the following sectors of industry:

- Agriculture
- Commercial Enterprise



- Forestry
- General Construction
- Government and Municipalities
- Mining
- NGOs
- Private Enterprise.

Management

Donald McKenzie: Donald is an entrepreneur. He has a wealth of experience in business management, marketing, sales and brand development. Donald was educated at Hilton College, and studied marketing in the USA, and has a background in stockbroking and asset management. On his return to South Africa after his stint in the United States, he co-founded a successful hedge fund company, before joining **BOXCLEVER** as a Member. Donald also serves as a board member of numerous other companies, and is proactive in projects focused on service delivery and social development. Donald has been instrumental in encouraging our large corporate clientele to participate in the various projects undertaken.

Experience

The **BOXCLEVER** team has a wealth of knowledge and over 50 years of experience in four critical areas needed to provide a holistic solution to your space problems:

- **Innovative Design** – To ensure the most effective utilisation of space, our skilled design team is actively involved in each conversion we undertake. All sales units can be made to individual customer specifications.
- **Quality Workmanship** – To ensure a top quality product, our highly trained technical teams only use the latest technology and manufacturing techniques in the container conversion process
- **Transport and Logistics** – To provide a stress-free experience, our well-organised and efficient logistics team will ensure that your container product arrives on time at its destination, whether by road, rail, sea or air. Our road transport fleet includes horses and trailers, crane trucks and super-link cross-border trucks which transport our containers to the most remote locations in Sub-Saharan Africa. We also have a comprehensive workshop and mechanical staff to take care of mechanical service, maintenance and repairs to our fleet.
- **Sales and Service** – With extensive product knowledge, technical training and a friendly service-oriented attitude, our sales team is here to help you! Their advice and guidance will assist you in making the right product choices for your particular applications, and ensure – through relationship-building – that your BOXCLEVER experience is a pleasant and memorable one.

More About What We Do...

BOXCLEVER operates a rental fleet of shipping containers that consist of the following units, with various designs and optional extras available:

Type of Unit	Available Sizes
Ablution Units	6m/12m
Accommodation Units	6m/12m
Site Offices	3m/6m/12m
Storage containers	3m/6m/12m

BOXCLEVER wholesales new, pre-owned and export quality shipping container in the following dimensions:

Type of Container	Dimensions (length x width x height)
General Purpose Shipping Containers	3m x 2.4m x 2.6m (GP)
	6m x 2.4m x 2.6m (GP)
	12m x 2.4m x 2.6m (GP)
High Cube Shipping Containers	6m x 2.4m x 2.9m (HC)
	12m x 2.4m x 2.9m (HC)
Open Top Shipping Containers	6m x 2.4m x 2.9m (OT)
	12m x 2.4m x 2.9m (OT)
Reefer (Refrigeration) Containers	6m x 2.4m x 2.9m (RC)
	12m x 2.4m x 2.9m (RC)

All sales units can be made to individual customer specifications – the only limit is your imagination! Below, just a few examples of what can be done with a 3m, 6m or 12m marine shipping container:

- Ablution Units
- Accommodation Units
- Bakeries
- Branded Retail Stores
- Classrooms
- Clinics
- Cold Storage
- Community Centres
- Computer Labs

- Food Distribution Centres
- Gyms
- Internet Cafes
- Kitchens
- Libraries
- Livestock and Agriculture
- Multi-media Lecture Room
- Orphanages
- Site Offices
- Smart Storage
- Spaza Shops
- Training Centres
- Training Simulators
- Water Treatment & Purification
- Workshops

BOXCLEVER also specialises in projects that are focused on social development and service delivery. We identify problem areas associated with these important issues and provide cost-effective turnkey solutions, that do not compromise on quality, to government, local municipalities, NGOs and large corporations. There are five stages to every successful project:

Stage 1: Problem-Solving – In consultation with the relevant partners, we formulate a comprehensive business plan and present a workable turnkey solution

Stage 2: Innovative Design – We design a quality, durable product that is both aesthetically pleasing and can withstand the harsh African climate. It's very important to us that the communities and the individuals that we serve are proud of their newly acquired assets.

Stage 3: Quality Workmanship – The latest technology and manufacturing techniques ensure a top quality durable product.

Stage 4: Transport and Logistics – Our logistics team ensure timeous delivery of the container product via road, rail, sea or air

Stage 5: Project Management – Our experienced management team is responsible for project managing the entire process, from the product's inception to final destination. This ensures we exceed all expectations, fulfilling our mission and achieving our common goal – service delivery and social development.

Get in Touch

It's amazing what can be achieved when you think 'in the box'! We invite you to box clever, and put our container conversions to the test.

- Call us on +27 31 769 1005



BOXCLEVER
[THINKING INSIDE THE BOX]

- Visit our website www.boxclever.co.za
- Email us on info@boxclever.co.za
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